

Sponsors at Arizona Aloha Festival become part of the *ohana* (family).

Sponsors are welcomed with the warm hospitality of Aloha.

By being accepted as a sponsor, you earn our endorsement.

# Want to be a Sponsor?

#### Program areas available for sponsorship:

- Lakeside Stage
- Mountain Stage
- Discovery Stage
- Volunteer Tee Shirts
- 'Local Grinds' Food Court
- Ohana Village Community Area
- Aunty Aloha's Ukulele
  Corner
- Keiki Make 'n' Take Activities
- Hale Mana'o
- Guest Artist(s)

Program area sponsors receive an individualized menu of amenities that best match their business needs according to level of sponsorship.

Standard program area sponsorships range from \$1,750 to \$5,500.



# Why Arizona Aloha Festival?

Our audience is multigenerational, multicultural, and diverse.

The Festival is 'the place to be' for anyone who loves the islands or is from the islands.

The crowd is large and predisposed to love products and services reflecting island lifestyles and traditions.

The Festival draws about 70% audience from the Phoenix metro area and 30% from other areas of the state and other states in the region.

"Awesome experience even though I just returned from Hawaii! Very family oriented made it a pleasure."

Festival participant survey comment

Arizona Aloha Festivals, Inc. is a non-profit, taxexempt, 501(c)(3) publicly supported charity supported entirely from sponsorships, vendor fees, grants, and tax-deductible contributions from individuals.

The Organization's stated mission is to provide a forum for the presentation, education, and preservation of the culture of Polynesia. The Arizona Aloha Festival, held annually in March, is the primary forum to carry out this mission.

Sponsor agreements can contain these elements or more, depending upon level of Sponsorship:

- Banner(s) with your logo at the chosen program area noting sponsorship status
- Ad space in the Festival's program
- Logo and link on the Festival's website
- Stage announcements, including your location if on-site
- Booth space for distribution of your company's information or to sample or sell products
- Listing in our 'mahalo' (thank you) pages in the program and on the website
- Mention(s) on Facebook
  page

Tempe Beach Park at Tempe Town Lake Annually in March at the



# Additional Sponsorship opportunities are tied to products and services utilized by the Festival both during the event and throughout the year to further the organization's mission.

Other Sponsorship opportunities

can include items such as:

- Bottled water to sell at the event and/or provide for volunteers
- Meals and/or beverages for volunteers during set up/take down of the event
- On-site storage provided during the Festival weekend
- Hotel room nights for guest artists
- and more...only limited by our needs and your creativity!

There are opportunities for program ads, website acknowledgement or on-site banner placement for these sponsorships, depending upon value of the sponsorship.

#### **Official Partners**

The Festival accepts 'Official Partners' in special cases. These typically are agreements limiting other sponsors/ companies in the same category from Festival participation.

Partnership agreements are a status agreed upon by both parties in advance.

Official Partners may be a commercial entity, governmental agency, another non-profit organization, or commercial entity.

#### Donors

Please contact us for the donation of money, goods and/or services given freely without need for sponsorship or special partner agreements.

As a non-profit charitable organization, the Festival can provide documentation of donations for tax purposes.

You can choose to receive acknowledgement of your donation or remain anonymous.

### "The best part of Festival is the Aloha Spirit....everyone is so nice and friendly."

This is YOUR chance to join in this unique event and introduce yourself with all the warmth and friendliness of the Islands.

Wear your best aloha shirt...the rest will take care of itself! *"I enjoyed everything, excellent atmosphere, friendly vendors."* 

"The aloha spirit makes me homesick."



"Everything was amazing and fun. Can't wait until next year!"

## Contact us:

#### By phone:

Call Lacretia Bacon, chairperson, at:

602-697-1824

Lacretia.bacon@ azalohafest.org or aafadmin@azalohafest.org

By email:

#### By mail:

Arizona Aloha Festival P.O. Box 24237 Tempe, Arizona 85285

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